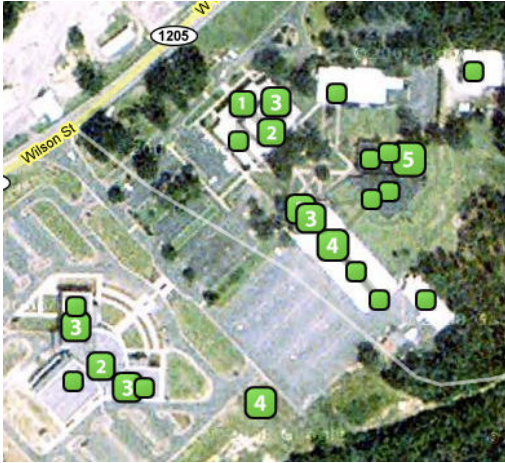


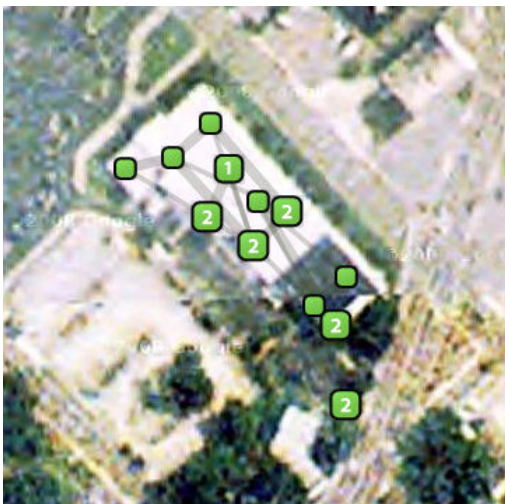


Approach Communications provides WiFi Internet services for Edgecombe Community College.

Approach Communications, the leading provider of wireless broadband solutions and managed WiFi systems recently completed covering the campus of Edgecombe Community College in WiFi for student access.



Approach Communications installed over thirty Meraki access point in order to cover the two separate campuses of Edgecombe Community College. The main campus in Tarboro received twenty five access points while the smaller Rocky Mount campus only needed twelve. Due to the size of the Tarboro campus, several sets of Deliberant 5GHz backhauls were installed to complete the project.



Edgecombe Community College is the one of several community colleges we've had the privilege to work with in North Carolina. We've been able to refine our model to specifically meet their needs," Says Marty Hollingsworth, President of Approach Communications. "We are looking forward to serving them as a long term client."

"At Edgecombe Community College, we have two campuses and needed to be able to provide Wireless Internet access to a student population that was growing and for campus visitors as well. We did our homework and struggled to find the solution that would cover both campuses entirely and stay within a budget. The next obstacle was the need to secure our

own network. Approach came to the rescue with the perfect package, the Meraki Solution or as I call it the Miracle Solution. It runs on any broadband connection as we went with DSL which satisfied our network security issue and they were able to cover both of our campuses for less than 1/2 what was projected for one campus. Approach had both campuses installed in and running in less than a week. Not only is our buildings completely Hot but nearly the entire campus including parking lots and outside areas. Approach and Meraki moved us into the newest technology and enabled us to provide a totally connected campus seamlessly and at a price that really shocked me. It is all professional in appearance and quality. Thank you Approach..." says Neil Baker, Director of Computer Services at Edgecombe Community College.



Approach Communications is a leading provider of customized wireless broadband solutions and services. The Company owns and operates the City Port WiFi network in Wilmington, NC and provides high speed wireless solutions for condos, resorts, municipalities, schools, business and other organizations. Contact Approach by calling 877-364-5907 or by email at info@approach.net